



ASSOCIATED BUSINESS SYSTEMS LAUNCHES MAILROOM SOLUTIONS BUSINESS

Associated Business Systems to hire 15 new employees

PORTLAND, Ore. (April 5, 2007) - - Portland-based Associated Business Systems (ABS), today announced the formation of its mailroom solutions business, which provides postage meter equipment plus a full range of solutions to increase productivity, improve efficiency, and reduce costs of corporate mailrooms.

“Oregon companies spend an estimated \$60 million a year on mailroom equipment, and there are a limited number of vendors that offer competitive products and quality customer service,” said ABS President and CEO Craig Knouf. ABS, which provides office equipment, electronic document management, and networking solutions, plans to add 15 employees to support its new service line.

ABS has partnered with world-renowned FP Mailing Solutions. Known for its technologically advanced equipment, customer service and competitive pricing, FP Mailing Solutions is the country’s fastest growing mailing systems vendor, according to the United States Postal Service. As an authorized FP Dealer, ABS will provide local businesses with postage meters and equipment, plus software solutions, strategic consulting, workflow management and even mailroom furniture.

“Expanding into mailroom services is a natural progression for ABS and compliments our existing business,” added Knouf. “Many of our current customers have already approached us about managing their mailroom operations. They know they can count on us to be responsive and provide exceptional service. We are simply working to better meet their needs.”

About FP Mailing Solutions

With U.S. headquarters in Addison, IL, FP Mailing Solutions is a world-class mailroom solutions provider, meeting the needs of small, mid-sized and large organizations. FP Mailing Solutions is known for technologically advanced equipment, the reputation of its dealer network, superior customer experience and excellent value. For more information visit www.fp-usa.com.

About Associated Business Systems

With revenues in excess of \$40 million in 2006 and more than 9,000 customers throughout Oregon and Southwest Washington, ABS ranks as one of Oregon’s

fastest-growing companies according to *The Business Journal of Portland*, and is recognized as one of the best companies to work for in Oregon by *Oregon Business* magazine. ABS has also been named to *INC Magazine's* list of the fastest-growing private companies in the United States.

Associated Business Systems supplies and services document imaging systems, including printers, copiers, fax machines, archival and retrieval devices and scanners; and provides electronic document management and mail center solutions. ABS has offices in Portland, Eugene, Salem, Medford, Klamath Falls, Roseburg and Bend, Ore. and Spokane, Wash. For more information on ABS visit www.associatedbusiness.com.

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For more information on ABS, please contact Ashton Burrige at (503) 997-9158, or by email, ashtonburrige@comcast.net.